

What Got Me Here Won't Get Me There:

**The Employees, Businesses, Customers,
Suppliers, Behaviors, and Relationships that
all of us have to give up in order to move
forward**

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This workshop is about growing in new ways:

- Business
- Personal
- Both

Prune for Growth and Health



3 Pruning Strategies

- 1. Healthy buds or branches that are good but not the best.**
- 2. Sick branches that are not getting better.**
- 3. Dead branches that are taking up space needed for the healthy ones to thrive.**

The purpose/vision you're pruning towards

Imagine one or two years ahead - where do you want growth in ONE area of your business and/or personal life? Why?

Be bold and expansive

Be clear and specific

Inspire yourself

Don't worry about how you will do it – just imagine it!

Strategy 1:

Pruning healthy buds or branches that are good but not the best

Consider:

- Your vision, business, and life you long for
- Where you are too busy or overwhelmed
- Where you are bored
- Where you want to grow and what prevents you from growing

Strategy #2:

Pruning sick branches that are not getting better

Consider:

- Your vision, business, and life you long for
- Where you are too busy or overwhelmed
- Where you are bored
- Where you want to grow and what prevents you from growing

Strategy #3:

Pruning dead branches that are taking up space

Consider:

- Your vision, business, and life you long for
- Where you are too busy or overwhelmed
- Where you are bored
- Where you want to grow and what prevents you from growing

Partnering Exercise

- Find a partner – each gets 7 minutes to discuss and make a plan to prune something
- Create accountability:
 - What will you do?
 - By when?
 - How do you want to be held accountable?



Getting There...From Here

All of your precious resources – time, energy, talent, passion, money – should only go to the buds of your life or your business that are the best, are fixable, and are indispensable.

Otherwise, average sets in.

To Your Healthy Business and Life



Let's Talk

- **If you're a leader who is:**
 - Committed to shifting your team from here...to there
 - Looking to invest in your team and wants a partner to support your development
- **2 ways:**
 - Let's schedule a time at the conference
 - Let's schedule a time after the conference...please leave me your contact info