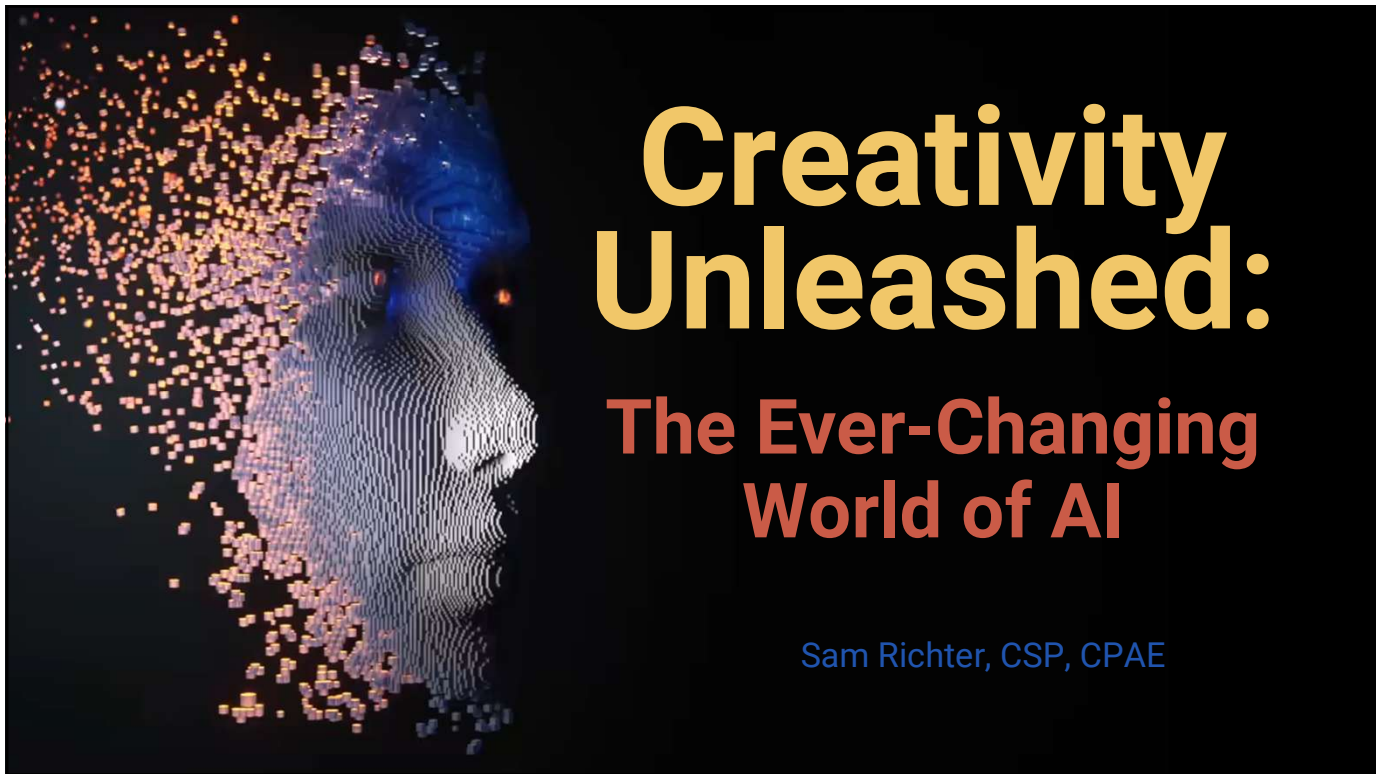
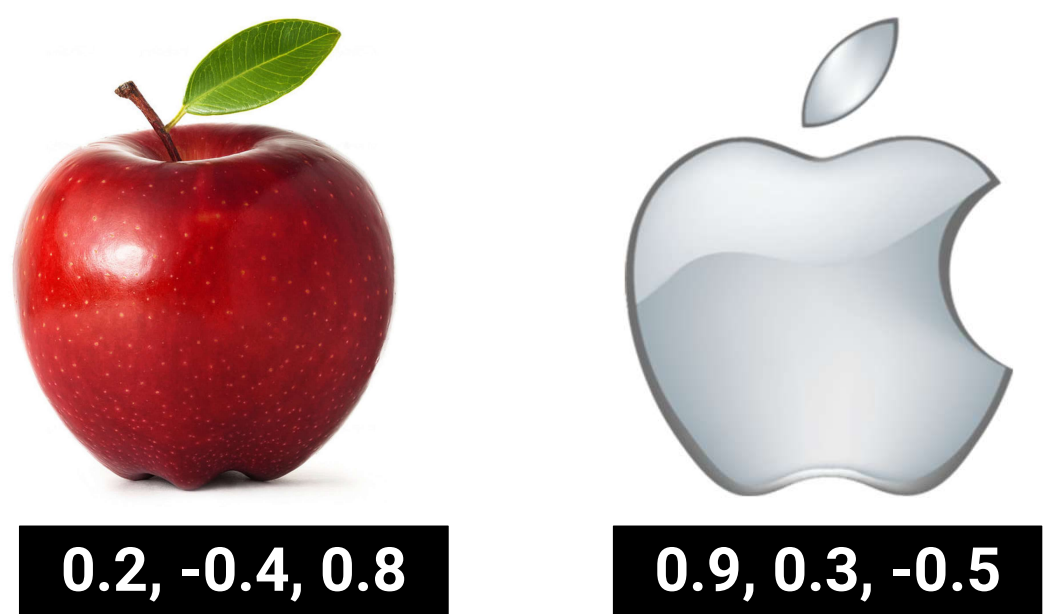
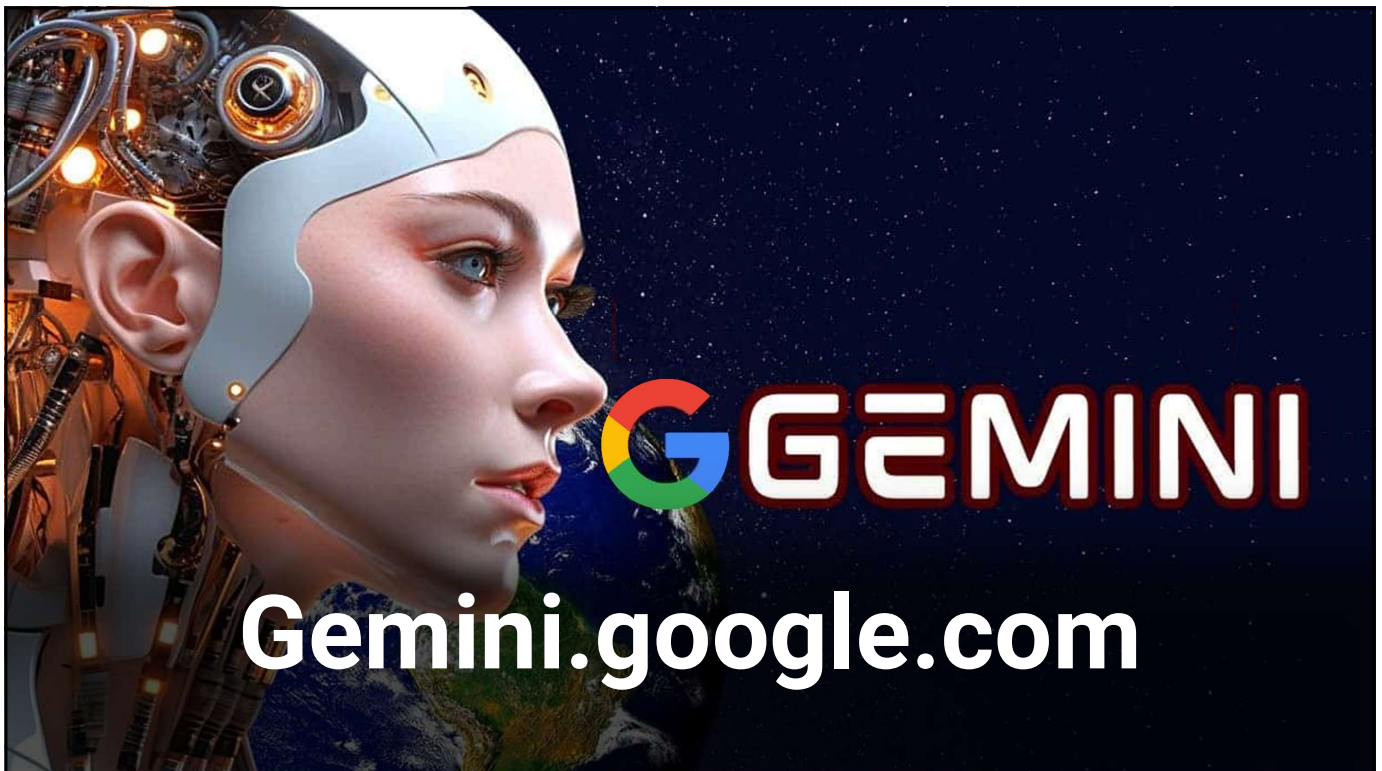




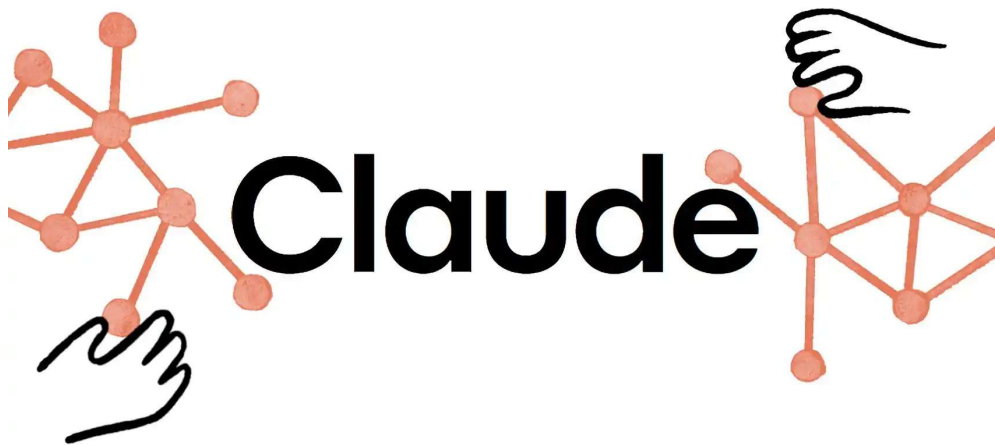




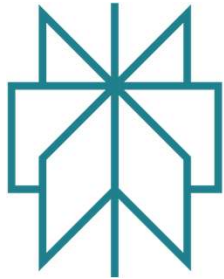




Copilot.Microsoft.com



Claude.ai



perplexity

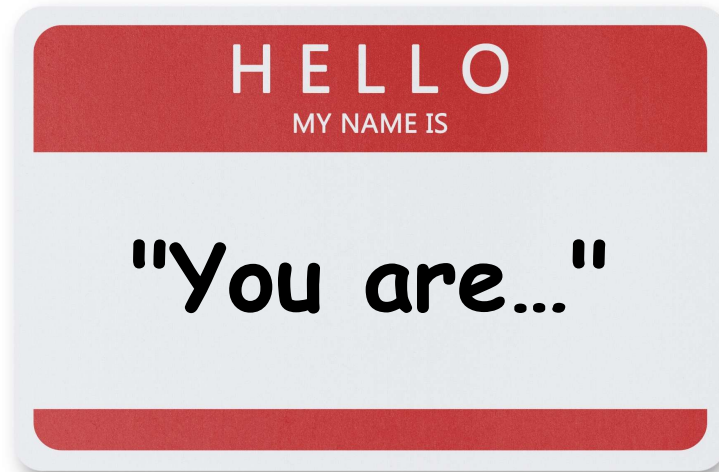
Perplexity.ai



ChatGPT

Chat.Openai.com





Create a Prompt Persona





Prompt Engineering | **Persona**



You are an expert marketing executive.



Prompt Engineering | **Goal**



You are an expert marketing executive.

Give me some creative strategies to market my business.



Host themed, community-building events related to your business.

- Collaborate with local businesses for co-promotion and shared resources.
- Use social media and local press to amplify event awareness.
- Offer exclusive discounts or giveaways during the event to encourage participation.



Prompt Engineering | Us



You are an expert marketing executive.
Give me some creative strategies to
market **my electronics components
representative business in Boston.**



Increase brand awareness and attract more clients to the electronics components representative business in Boston.

- Host workshops and seminars on emerging technologies to position the business as a thought leader in the industry.
- Launch a targeted social media campaign highlighting success stories and testimonials from satisfied clients to build credibility and trust.
- Partner with local electronics manufacturers and offer exclusive deals and discounts on component packages to incentivize collaboration.
- Sponsor relevant industry events and trade shows in Boston, showcasing the business's expertise.



Prompt Engineering | Intended Audience



You are an expert marketing executive.



Give me some creative strategies to market my electronics components representative business in Boston **targeting manufacturers in the electric vehicle market.**



Establish the business as a premier provider of electronic components for manufacturers in the electric vehicle market in the northeastern U.S.

- Develop educational content such as whitepapers and webinars focusing on the integration of cutting-edge electronics components in electric vehicles
- Collaborate with electric vehicle manufacturers to co-create case studies highlighting successful partnerships and innovative solutions.
- Sponsor and participate in relevant industry events and conferences focused on electric vehicles.
- Offer customized consultation services to electric vehicle manufacturers, demonstrating the business's expertise in selecting the most suitable electronics components for their specific requirements.



Prompt Engineering | Delivery



Give me some creative strategies to market my electronics components representative business in Boston targeting manufacturers in the electric vehicle market. **Please deliver results in a one-sentence overview, using professional language, with four implementation tactics formatted in a table, and then conclude with a statement on how to track success.**





Program Goal:

Establish the business as a premier provider of electronic components for manufacturers in the electric vehicle market in the northeastern U.S.

Implementation Tactics:

Tracking Success:

Monitor website traffic and engagement metrics, track leads generated from webinars and partnerships, measure the ROI of advertising, assess the number of new partnerships established through networking.



Prompt Engineering | Environment



You are an expert marketing executive.



Give me some creative strategies to market my electronics components representative business in Boston targeting manufacturers in the electric vehicle market. Please deliver results in a one-sentence overview, using professional language, with four implementation tactics formatted in a table, and then conclude with a statement on how to track success.

You are presenting this idea to the company's executive team.



Program Goal:

Establish the business as a premier provider of electronic components for manufacturers in the electric vehicle market in the northeastern U.S.

Implementation Tactics:

Tracking Success:

To encapsulate the efficacy of our strategic deployment, we'll be rigorously monitoring a suite of KPIs, including partnership acquisition rates (PAR), discount and bundle deployment (DBD), seminar attendance-to-lead conversion ratios (SALCR), and click-through to conversion analytics (CTCA) for our digital touchpoints.

Tracking Success:

To encapsulate the efficacy of our strategic deployment, we'll be rigorously monitoring a suite of KPIs, including partnership acquisition rates (PAR), discount and bundle deployment (DBD), seminar attendance-to-lead conversion ratios (SALCR), and click-through to conversion analytics (CTCA) for our digital touchpoints.



ChatGPT Training | Custom Instructions

SA

sam@sbrworldwide.co

...

Recommend activities for a team-building day v

Tell me a fun fact about the Roman Empire

 Send a message

ChatGPT may produc

What would you like ChatGPT to know about you to provide better responses?

I am Sam Richter, a professional speaker and creator of AI-powered intelligence resources. I work with organizations of all sizes in the US and internationally, from start-ups to Fortune 100 companies. I am a bestselling author and one of the leading authorities in AI and digital information. My primary goal is to provide innovative programs through my software and speaking engagements that provide immense value and help my audiences improve their business results and lives. My ideal audiences are C-level executives, event meeting planners, sales and marketing executives, and other business leaders.

US & Intended Audience

Who are you?

Where do you work?

Where are you?

Why are you different?

What are your goals?

Who is the audience?

I am Sam Richter, a professional speaker and creator of AI-powered intelligence resources. I work with organizations of all sizes in the US and internationally, from start-ups to Fortune 100 companies. I am a bestselling author and am considered one of the leading authorities in AI and digital information. My primary goal is to provide innovative programs, through my software and speaking engagements, that provide immense value and help my audiences improve their business results and lives. My ideal audiences are C-level executives, event meeting planners, sales and marketing executives, and other business leaders.

How would you like ChatGPT to respond?

- Respond professionally. You may use appropriate humor.
- Responses should be concise yet detailed when necessary.
- Offer creative, innovative, and unique solutions.
- You may have opinions and disagree with me.
- When using a statistic or quote, always reference your source.
- Organize data clearly. Use headings, subheads, and tables.
- Don't tell me you're an AI or not trained for something.
- You may ask me questions if you need clarification.

Delivery

What tone to respond?

How long or short?

Neutral or opinions?

Creative or facts?

**How should information
be organized?**

- Respond professionally. You may use appropriate humor.
- Responses should be concise yet detailed when necessary.
- Offer creative, innovative, and unique solutions.
- You may have opinions and disagree with me.
- When using a statistic or quote, always reference your source.
- Organize data clearly. Use headings, subheads, and tables.
- Don't tell me you're an AI or not trained for something.
- You may ask me questions if you need clarification.

**Tell GPT to ask
questions if needed.**

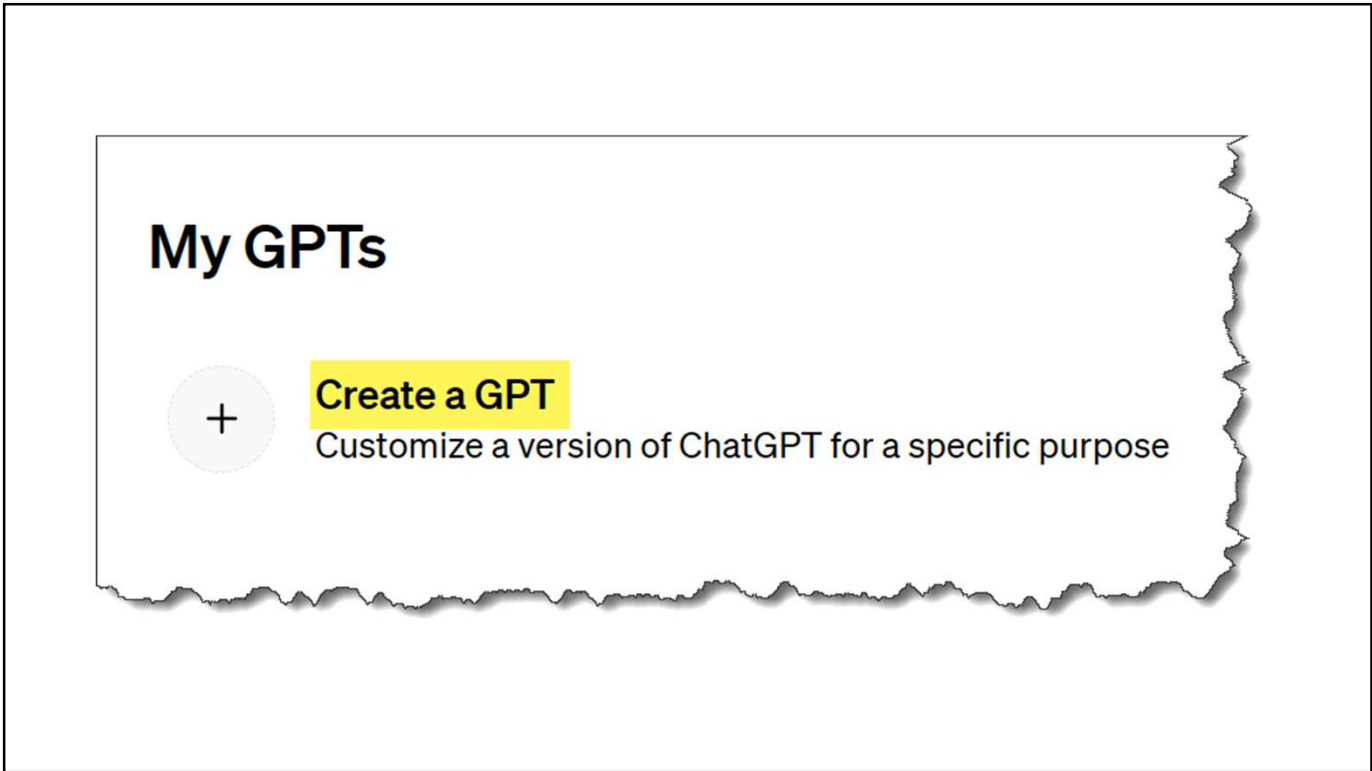
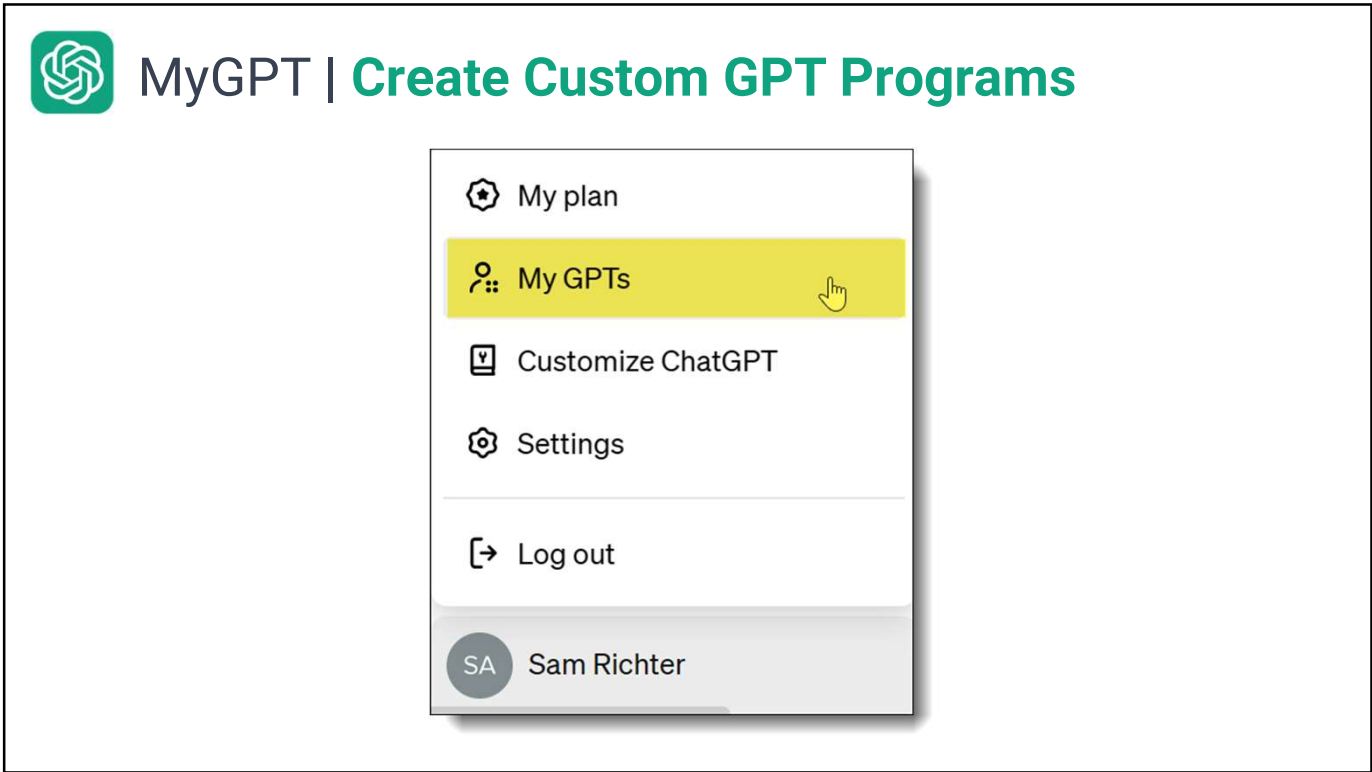


Custom Instructions | **Ask ChatGPT for Help**



I need help writing my ChatGPT Custom Instruction. Can you please ask me questions and when we're done, you write the custom instructions for me?







Knowledge

If you upload files under Knowledge, conversations will be downloaded when Code Interpreter is enabled.

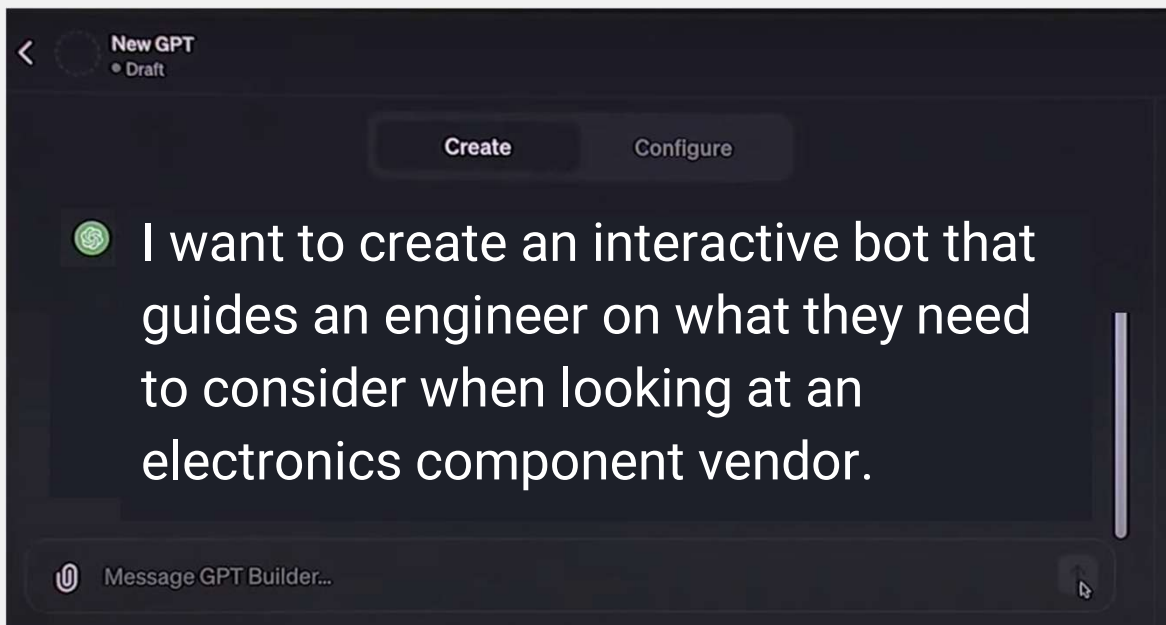
Upload files

Capabilities

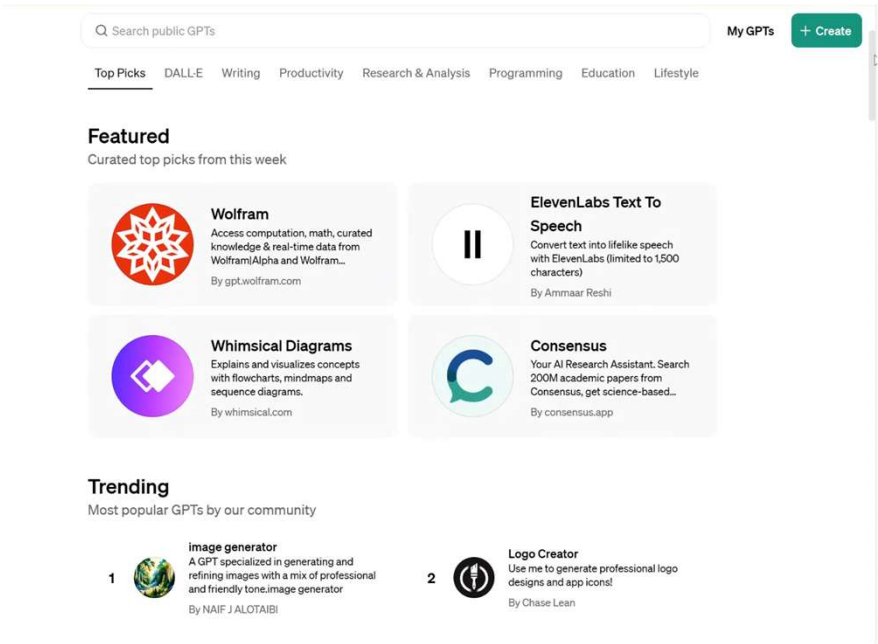
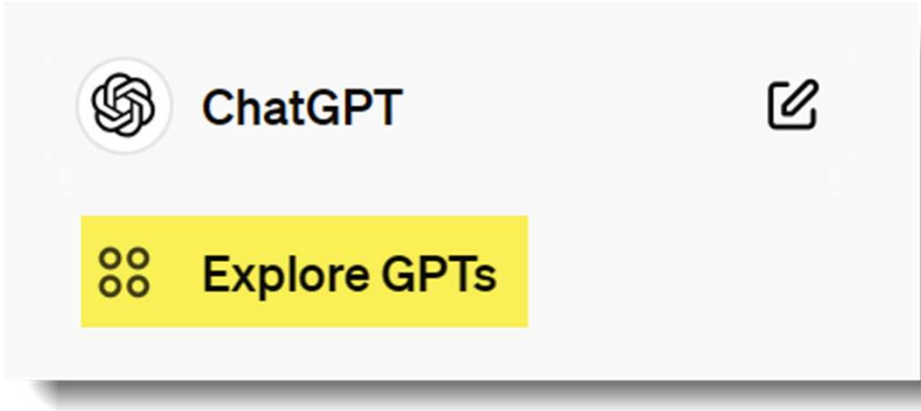
- ☒ Web Browsing
- ☒ DALL·E Image Generation
- ☒ Code Interpreter ?

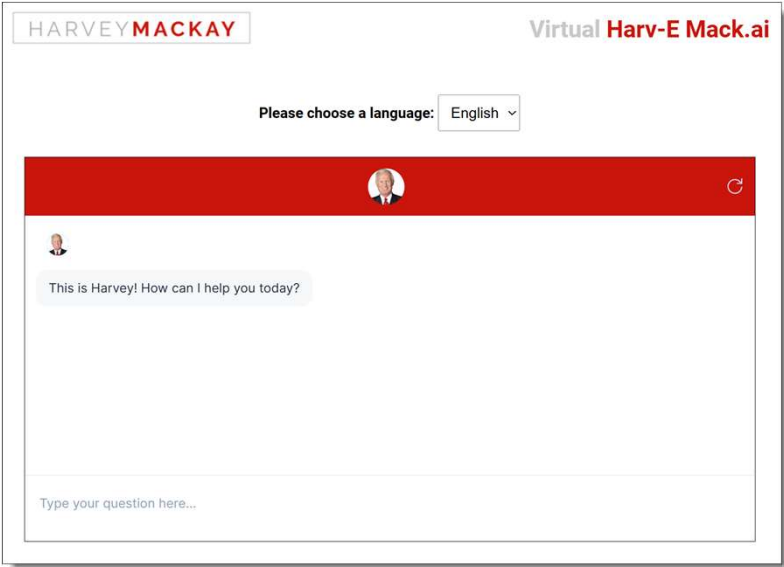


MyGPT | Create Custom GPT Programs

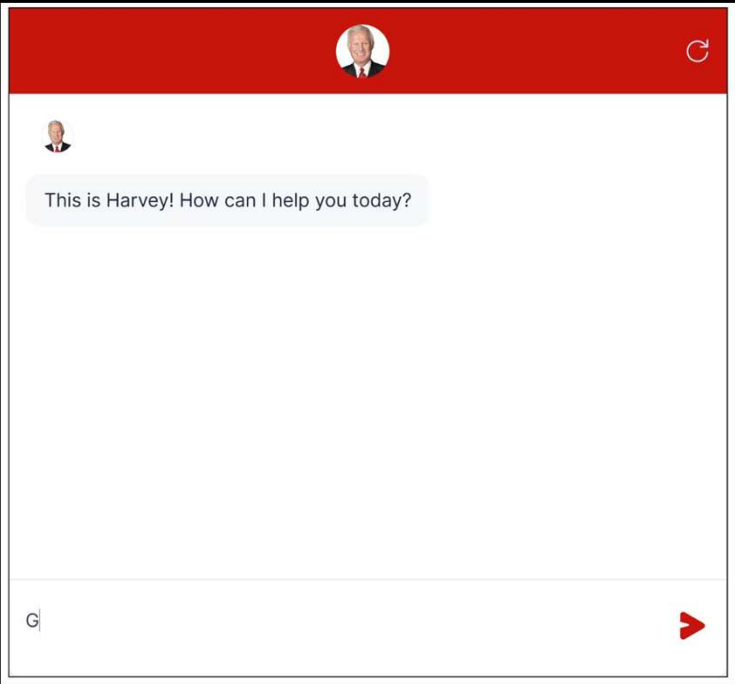








HarveyMackay.ai





Contata.com





Have a Conversation



Continually Refine



Tell GPT to Ask for Clarification



Generative AI & Your Business

- Operations
- Marketing
- Sales





	A	B	C
1	State	Zip	Shipment (#)
2	TX	75217	63
3	TX	77084	41
4	TX	79928	36
5	TX	77573	32
6	TX	75052	32
7	TX	78245	31
8	TX	79938	30
9	TX	79936	25
10	TX	78254	22
11	TX	78660	18
12	TX	77433	18
13	TX	79912	18
14	TX	78046	18
15	TX	77494	14
16	TX	77449	12
17	TX	77429	11
18	TX	77407	10
19	TX	78542	6
20	TX	76063	6
21	TX	77386	3
22	TX	75243	3
23	TX	77015	3
24	TX	78155	3
25	TX	78542	3



Operations | GPT Prompt

You are an expert in logistics and commercial property management.

Attached is a list of 12 months of shipments of products to Texas by zip code. Please determine the optimal location for a warehouse to minimize transportation costs.



The optimal location for a warehouse to minimize transportation costs, based on the weighted centroid calculation, is approximately at **latitude 31.4536** and **longitude -97.9616**.

Please search and report available warehouse space for lease or sale with a minimum of 20,000 square feet in the optimal location area.



Lease Commercial Real Estate and Property

Export Results

Results

Insights

55 spaces

Recommended

Undisclosed Rate

620 Fabrication St

Industrial • Single tenant • 1 acre

620 Fabrication St

Dallas, TX 75212

Request Info

\$0.90/SF/MO

5k - 10k sqft industrial warehouse in Dalla...

5k - 10k sqft industrial warehouse in Dallas - #k...

2025 Royal Lane

Dallas, TX 75229

Request Info

PLACEHOLDER TECHNOLOGIES

\$1.05/SF/MO

Dallas, TX Warehouse for Rent - #1593 | 5...

Warehouse Space • 500 sq ft - 50,000 sq. ft. av...

4030 Mint Way

Dallas, TX 75237

Request Info

WAREHOUSE EXCHANGE

Undisclosed Rate

11616 Harry Hines Blvd

Industrial • 3 spaces available • 16,000 sq. ft. -1...

11616 Harry Hines Blvd

Dallas, TX 75229

Request Info

Interactive Maps

Boundaries

Default

Population

Median Income

Traffic Count

Points Of Interest

Flood Zone

55 spaces

Remove Boundary

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30



Operations | **Interact with Attachments**

You are one of the world's top
intellectual property attorneys.

This is a confidentiality agreement.

Please let me know if there is
anything in it that is concerning.





Operations | Custom GPT – Data Analyst



Data Analyst

By ChatGPT 

Drop in any files and I can help analyze and visualize your data.



You are an expert in procurement.

Attached is a list of stocking items with monthly sales for the past 12 months. Please determine suggested inventory levels to achieve 95% service level. If relevant, consider lead time for replacement material is 4 weeks.





	A	B	D	E
1	Matl Description	Average Monthly Demand	Safety Stock	Reorder Point
2	ACR SH 0.125" X 48 X 96 BLK2025 EXT PAP	4.9	4.6	10
3	ACR SH 0.125" X 48 X 96 GRY2064 EXT PAP	4	5.9	10
4	ACR SH 0.125" X 48 X 96 GRY2074 EXT PAP	60.6	41.2	102
5	ACR SH 0.125" X 48 X 96 BRZ EXT PAP	1.6	2.1	4
6	ACR SH 0.125" X 48 X 96 WHT2447 EXT PAP	40.9	42.7	84
7	ACR SH 0.125" X 48 X 96 WHT7328 EXT PAP	4.9	5.3	11
8	ACR SH 0.187"X48X96 WHT 2447 EXT PAPER	2.4	3.5	6
9	ACR SH 0.187" X 48 X 96 WHT7328 EXT PAP	3.9	3.3	8
10	ACR SH 0.250" X 48 X 96 BLK2025 EXT PAP	1.4	1.5	3
11	ACR SH 0.250" X 48 X 96 GRY2064 EXT PAP	30.8	29.6	61
12	ACR SH 0.250" X 48 X 96 GRY2074 EXT PAP	4.8	5.1	10
13	ACR SH 0.250" X 48 X 96 WHT2447 EXT PAP	17.6	22.7	41
14	ACR SH 0.250" X 48 X 96 WHT7328 EXT PAP	60.9	34	95
15	ACR SH .250"X48X120 WHT7328 EXT PAP	19.1	15.7	35
16	ACR SH 0.25X48X96 BLK 2025 P95 CAST PAP	3	4.9	8
17	ACR SH 0.060" X 48 X 96 CLR EXT F2	20.3	9.4	30
18	ACR SH 0.060" X 48 X 96 CLR EXT PAP	4.5	6.2	11
19	ACR SH 0.080" X 48 X 96 CLR EXT F2	0.8	0.8	2

	Total	PY	O/(U) PY	% Change	Total	O/(U) PY	% Change
Media Summary							
Closed/Won Sales	6,038,390	6,076,240	(37,850)	-0.6%	6,499,025	460,635	7.6%
Earned Revenue	5,876,551	6,301,514	(424,963)	-6.7%	6,250,000	373,449	6.4%
Cost of Goods Sold	615,628	795,036	(179,408)	-22.6%	673,012	57,384	9.3%
Gross margin	5,260,923	5,506,478	(245,555)	-4.5%	5,576,988	316,065	6.0%
Gross margin %	89.5%	87.4%	2.1%	2.4%	89.2%	-0.3%	-0.3%
Direct Expenses							
Sales	1,412,230	1,562,051	(149,821)	-9.6%	1,500,089	87,859	6.2%
Operations	672,023	652,032	19,991	3.1%	696,550	24,527	3.6%
subtotal	2,084,253	2,214,083	(129,830)	-5.9%	2,196,640	112,387	5.4%
Direct Contribution	3,176,670	3,292,395	(115,725)	-3.5%	3,380,348	203,678	6.4%
% of Earned Revenue	54.1%	52.2%			54.1%		
Indirect Expenses							
Information Technology	382,794	320,728	62,066	19.4%	368,046	(14,748)	-3.9%
Overhead Allocations							
Marketing	126,767	148,700	(21,933)	-14.7%	138,833	12,066	9.5%
General & Administrative	977,526	981,316	(3,790)	-0.4%	1,101,729	124,203	12.7%
subtotal	1,104,293	1,130,015	(25,723)	-2.3%	1,240,562	136,269	12.3%
EBITDA	1,689,584	1,841,652	(152,069)	-8.3%	1,771,741	82,157	4.9%
% of revenue	28.8%	29.2%			28.3%		

Page 1 of 3



Operations | **Custom GPT – Data Analytica**



Data Analytica

By Brian Toney 

Expert in data cleaning, analysis, and visualization, drawing on 2800+ pages of data analysis documentation for optimized performance



You are one of the world's top CFOs. Attached are a company's financial statements. Please analyze the data for me and highlight any concerns.





Gross Margin: Gross Margin stand at 91.6%, which is slightly higher than the previous year's 89.9%. This shows a slight improvement in profitability before operating expenses.

Earned Revenue: The company earned revenue of \$7,342,160, which is a slight decrease from the previous year but up from two years ago.

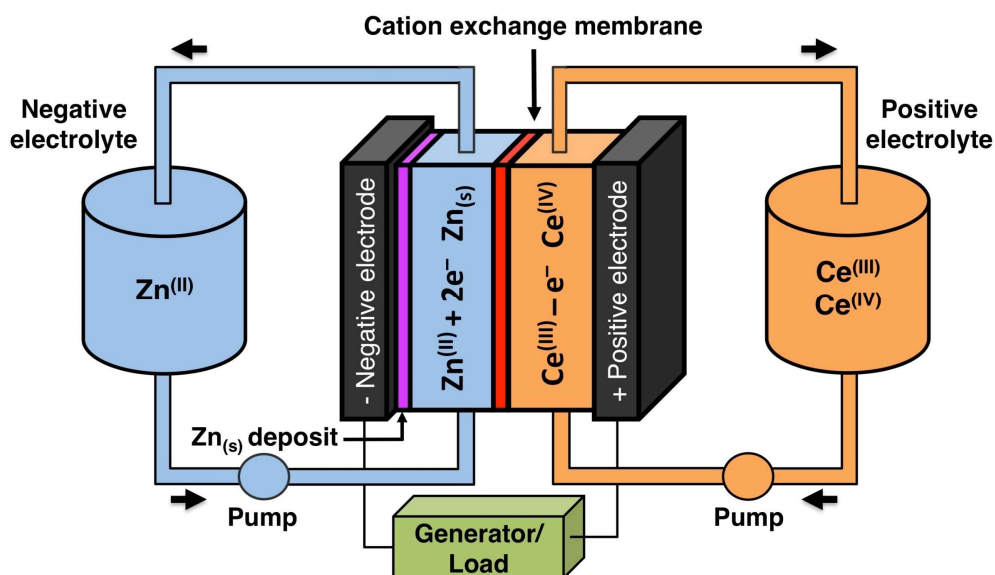
Costs of Revenue: Costs directly related to revenue generation were \$615,628, a decrease from the prior year's \$795,036. This indicates improved efficiency.

Current Assets and Liabilities: Current assets stand at \$5,464,046, with current liabilities at \$3,934,253. This results in a current ratio slightly above 1, indicating the company has enough resources to meet short-term obligations.

Concerns: While there are positive aspects such as improved gross margins and operational cash flows, challenges remain in terms of accounts receivables that led to lower earned revenue. Addressing this could help steer the company towards a better financial position.



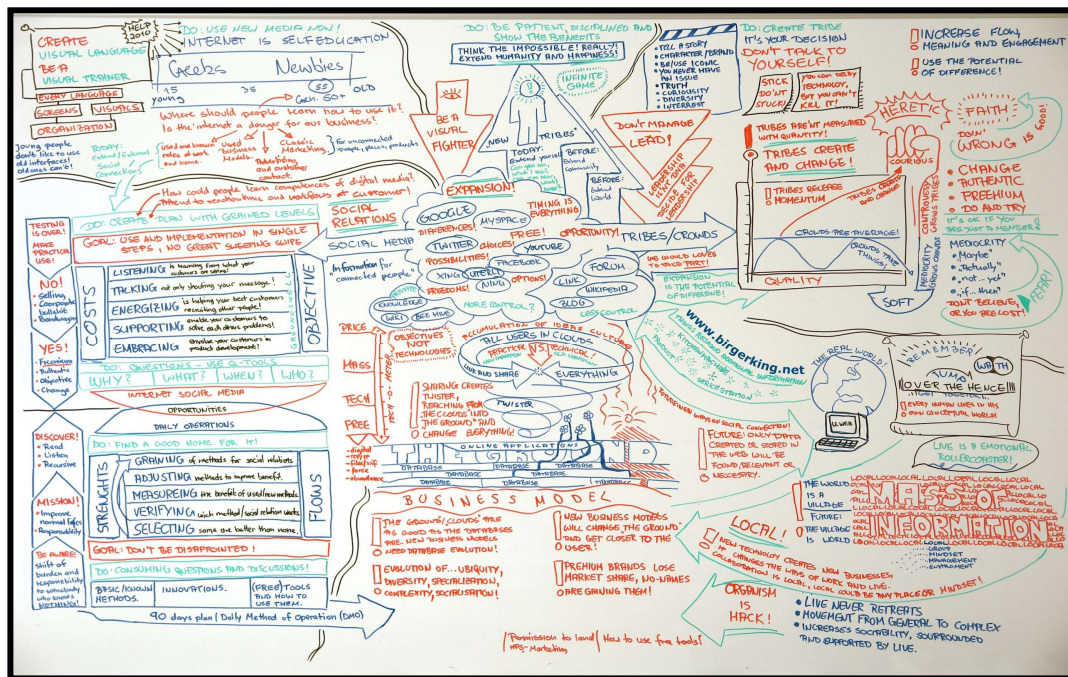
Operations | ChatGPT Image Reader





a message

I am an expert in industrial systems, renowned for uncovering the functionality and implications of complex diagrams. Please analyze this image and explain its purpose and meaning.



 Send a message 

You are an expert administrative assistant skilled at deciphering and organizing handwritten messages. Please summarize these meeting notes.



Photos creative commons, Flickr FrankFarm and Ibertelg

 Send a message 

You are one of the world's greatest chefs.
This is a current picture of my refrigerator
and spice rack. Please let me know what
can I make for dinner?



Based on the contents visible in your refrigerator and spice rack, here's a suggestion:

Spiced Chicken Salad with a Tangy Yogurt Dressing

Prepare the Chicken:

1. If using raw chicken, season it with thyme, cumin, oregano, black pepper, a pinch of cayenne pepper, and garlic powder. Cook the chicken in a pan with a little oil.
2. If using cooked chicken, shred it into bite-sized pieces.

Make the Dressing:

1. In a small bowl, mix equal parts sour cream or Greek yogurt and mayonnaise.
2. Add lemon juice (to taste) for tanginess.
3. Season with a pinch of thyme, cumin, black pepper, and salt (if needed). Mix well.

Assemble the Salad:

1. On a large plate, arrange the mixed greens or lettuce.
2. Add cherry tomatoes, sliced cucumbers, and any other vegetables you prefer.
3. Top with the cooked or shredded chicken.
4. Drizzle the tangy yogurt dressing over the salad.

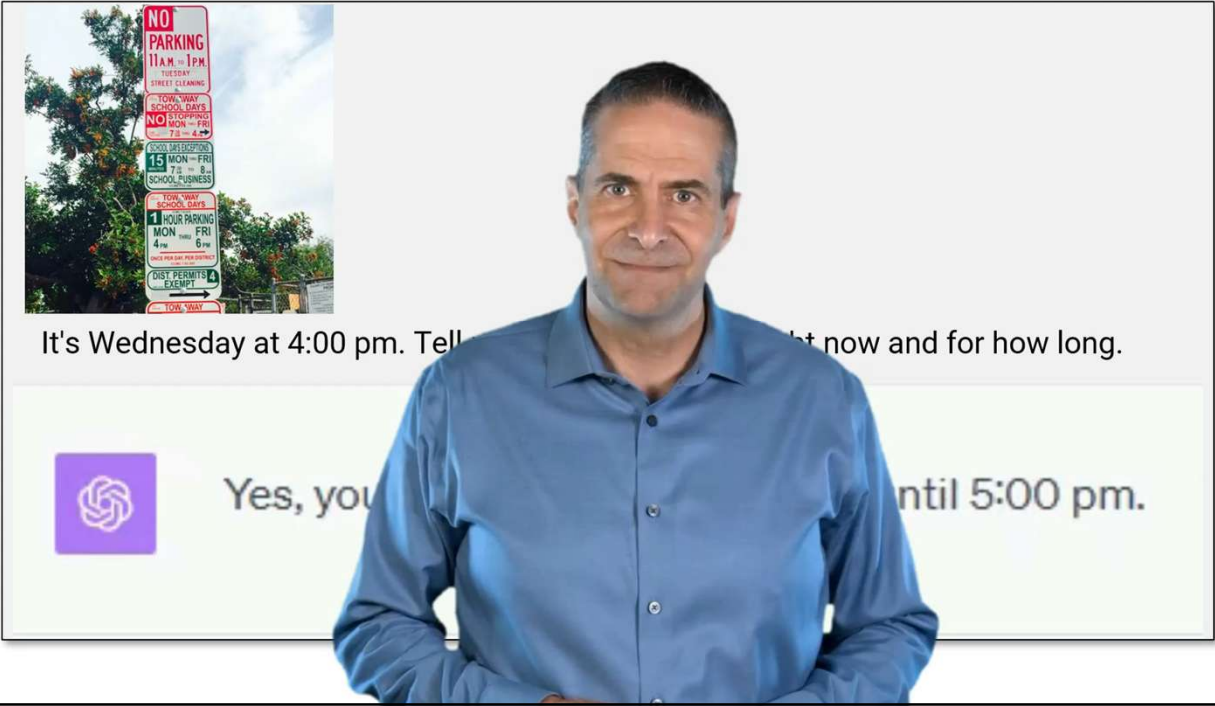
Serve and Enjoy:

Serve the salad with some crusty rolls (which I see in the refrigerator). Enjoy your dinner!



 Send a message 

You are a parking enforcement officer.
It's Wednesday at 4:00 pm. Please tell me if I can park here right now, and if yes, for how long.





Marketing | Perplexity Deep Research

What are the latest developments in thermal management solutions for data centers, including liquid cooling technologies?

Deep Research



Perplexity.ai

What are the latest developments in thermal management solutions for data centers, including liquid cooling technologies?

Deep Research

Get desktop notifications when tasks finish. [Notify me](#)

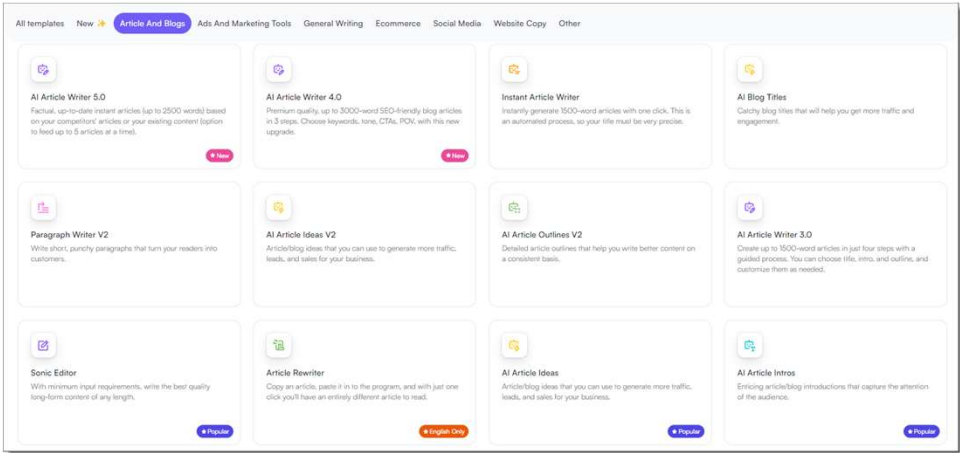
I found a variety of recent articles discussing advancements in thermal management solutions for data centers, particularly focusing on liquid cooling technologies. However, I still need to gather more specific information regarding the latest patents and industry standards that may have been established in 2024-2025 to fully address your query.

Searching

thermal management data centers 2025 +4 more



Marketing | WriteSonic Marketing Prompts



Writesonic.com

< AI Blog Titles

Input Results (6)

Blog Idea *

Generative AI and how it can be helpful in marketing

Language



English

< AI Blog Titles

Unleashing the Power of Generative AI: How it Can Revolutionize Your Marketing Strategy

13 words / 87 characters

The Future of Marketing: Harnessing the Potential of Generative AI

10 words / 66 characters

From Data to Creativity: Exploring the Role of Generative AI in Marketing Campaigns

13 words / 83 characters

Marketing | NotebookLM – Instant Podcasts

NotebookLM

< Website URL

Paste in a Web URL below to upload as a source in NotebookLM.

 <https://era.org/era-conference>

Insert

Notebooklm.google.com

Chat



ERA Conference: Electronics Industry Networking & Education

1 source

The Electronics Representatives Association (ERA) promotes its annual conference, a key event for professionals in the electronics industry. The 2025 conference, scheduled for February 23-25 in Austin, Texas, aims to foster collaboration between manufacturers' representatives, distributors, and manufacturers. It features educational programming, networking opportunities, keynote speakers, and breakout sessions focused on best practices in field sales and marketing. Attendee registration is currently sold out, but a waitlist is in effect. The conference also includes a welcome reception, an interactive mobile app, and exhibitor displays.

****Testimonials from past attendees highlight the conference's value in providing relevant content and networking opportunities.****

Studio

Audio Overview

ERA Conference: Electronics Industry...



01:40 / 16:05

Interactive mode BETA

Notes

+ Add note



Marketing | Synthesia Instant Videos

1 Select video template

SALES PITCH

COMPLIMENT

This is what your video will look like

Play

2 Edit your video script in any language

It is the mission of ERA to advance and support the professional field sales function in the global electronics industry by providing programs, services and activities that educate, inform and advocate for manufacturers' representatives, the principals they represent and the distributors who are representatives' partners in the marketplace.

















Synthesia.io



Marketing | **Custom GPT – Video Maker**

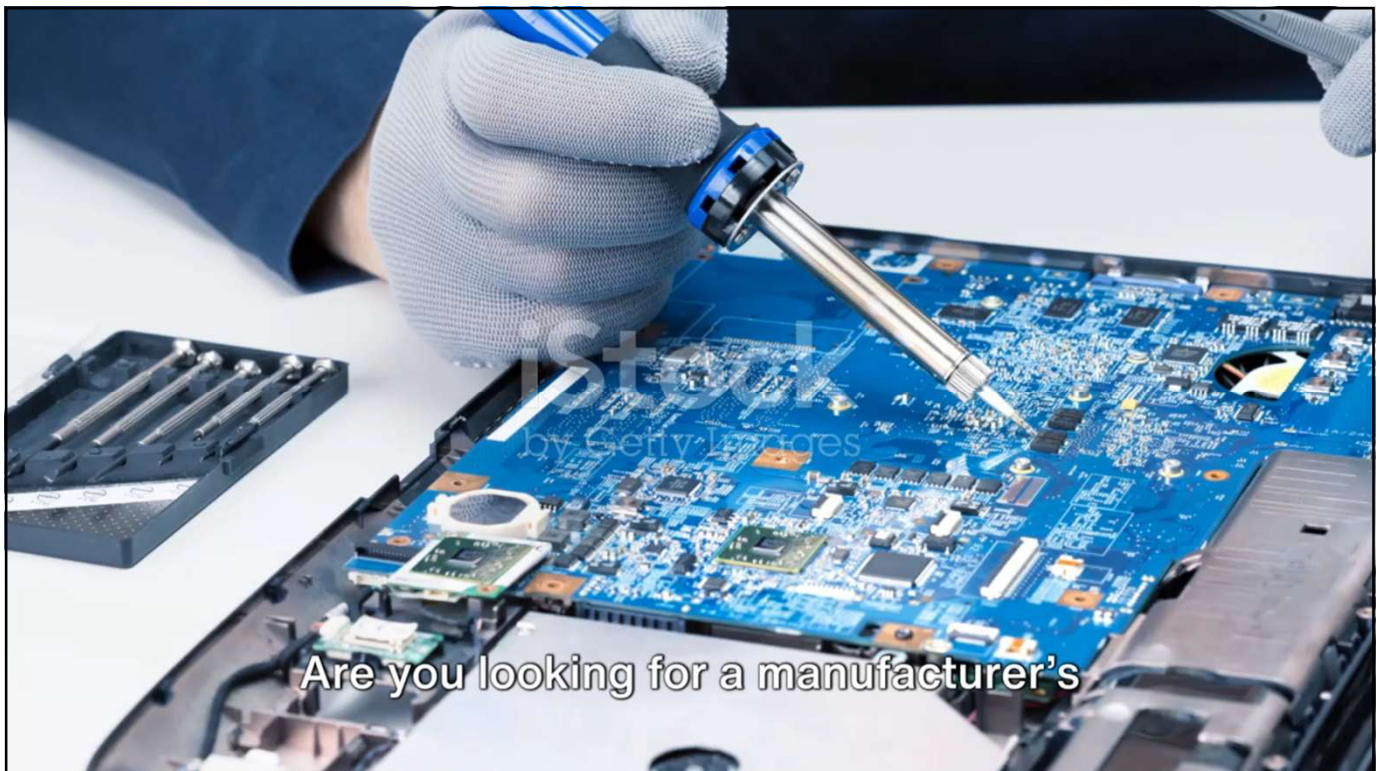


Video Maker

By invideo AI 

4.2 ★ - Make engaging videos with voiceovers with this Video GPT!

Here's a page from my website. Can you make a 30-second motivational commercial about my company?
<https://fh-sales.com/about-fh-sales>



OpenAI
Sora

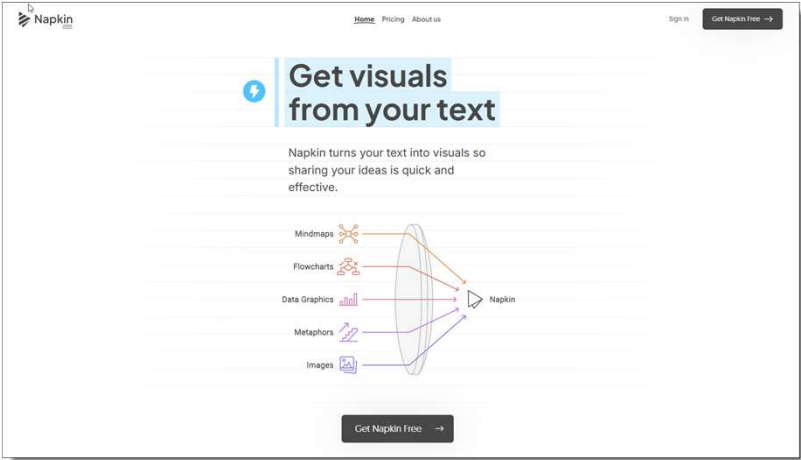
 Send a message



Create a video of two
miniature pirate ships going
to battle in a cup of coffee.



Marketing | **Napkin.ai** Diagram Creator



Napkin.ai



**PINNACLE
MARKETING**
Manufacturers' Representatives

2805 Spring Forest Road, Suite 101
Raleigh, NC 27616
(888) 764-7640
www.Pinnacle-Mktg.com
Sales@Pinnacle-Mktg.com

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ATS
ADVANCED
THERMAL
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Innovations in Thermal Management®

THERMAL MANAGEMENT World-renowned for its extensive portfolio of innovative thermal management solutions. ATS' vast selection of high-performance heat sinks, heat pipes, & liquid cooling products addresses the most demanding thermal challenges on the market.



**AMERICAN
BRIGHT**

LED Distinguished provider of cutting-edge LED lighting solutions meticulously crafted for manufacturers, encompassing residential, commercial, and industrial applications with unmatched brilliance and precision. AS9100 Certified World Class Manufacturer.



BID
Board Industries, Inc.

HIGH QUALITY ENCLOSURES Manufacturer of enclosures and accessory products for the electronics and data industries, from small, hand-held boxes to large cabinet racks as well as plastic and metal - many of which meet NEMA and seismic requirements. Capabilities also include custom & modified products, including screen printing, laser-etching, and complete design support.



Corling Technologies®
Innovative Design. Powerful Solutions.

SWITCHES & CIRCUIT BREAKERS From switch technology to circuit protection devices, our comprehensive product range caters to diverse industries, including transportation, industrial automation, marine, heavy equipment, and telecommunications.



Littelfuse®

COMMERCIAL VEHICLE PRODUCTS provides innovative solutions for circuit protection, power distribution, and electronic controls that help enhance the safety, efficiency, and reliability of commercial vehicles.



Cole Hersee
A Littelfuse Brand



Mercedes
Mercedes-Benz





Sales | ChatGPT Prompts

You are one of the worlds top sales managers.

Generate a list of lead qualification questions for an electronics components representative selling to a product engineer at a large HVAC manufacturer.



1. Can you tell me about the current projects you are working on and how our electronic components might fit into these?
2. What specific types of electronic components are you currently in need of?
3. Are there any particular specifications or standards these components need to meet for your HVAC systems?
4. How do these components fit into your overall product development lifecycle?
5. What are the biggest technical challenges you face with your current suppliers?
6. Are there any performance or reliability issues you've encountered?
7. How critical are these components to the reliability of your HVAC systems?
8. Do you require any custom or specially designed components for your projects?
9. What quantities of these components do you typically order, and what is your forecasted volume for the next 6-12 months?



Sales | ChatGPT Prompts – Sales Coach

You are one of the world's leading sales coaches.

I am selling to a design engineer at Raytheon. My company sells clamping components that are needed in the products they produce. Our unique differentiator is we are US based and can guarantee them just in time inventory. Let's role play where you ask me a question, I respond, and then you coach me on my response.



Engineer: "Can you tell me more about your clamping components and why we should consider switching to your company?"

Your Answer: "Sure, our clamping components are designed to meet the highest standards required by Raytheon's products. Being US-based allows us to provide reliable, just-in-time inventory, ensuring you have the components exactly when needed, reducing downtime and storage costs. Our focus on quality and precision means fewer defects and higher performance in your final products. Additionally, our proximity ensures faster communication and support, addressing any issues swiftly and effectively. This combination of reliability, quality, and local support makes us an ideal partner for your gasket needs."

Coaching Moment: That's a good answer, however, it's long and it's not focused



Sales | **GPT Prompt**



You are a Technical Sales Engineer with expertise in Embedded Systems.

Attached is our line card.

I have a customer building an IoT sensor network with low-power connectivity. Please recommend the most relevant components for RF modules and connectivity.





For low-power wireless communication, suitable for IoT sensor networks:

1. Silicon Labs (Silabs.com)

- 2.4GHz & Sub-1GHz SoC, Transceivers, Modules
- BT Mesh/LE, Thread, Wi-SUN, Zigbee
- Wi-Fi (2.4/5GHz), Z-Wave, Proprietary RF solutions
- MCUs & PMICs for power-efficient wireless control

2. Huber+Suhner (hubersuhner.com)

- Antennas & RF Components
- RF & Fiber Connectors and Cable Assemblies
- RF-over-Fiber Solutions (*for extended range applications*)

3. CML Microcircuits (cmlmicro.com)

- MMIC/RFIC (MHz to mmWave)
- RF Building Blocks for digital/analog two-way radio



Sales | Custom GPT

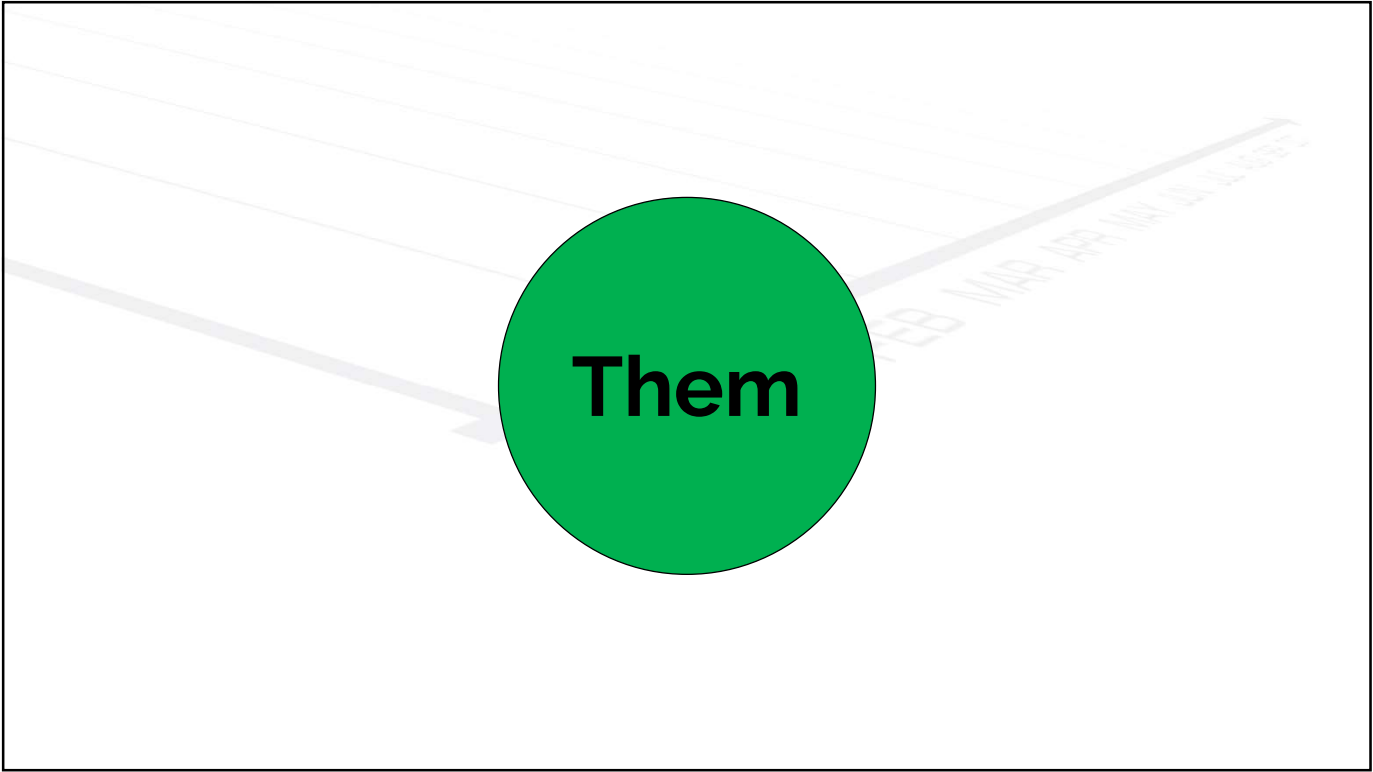
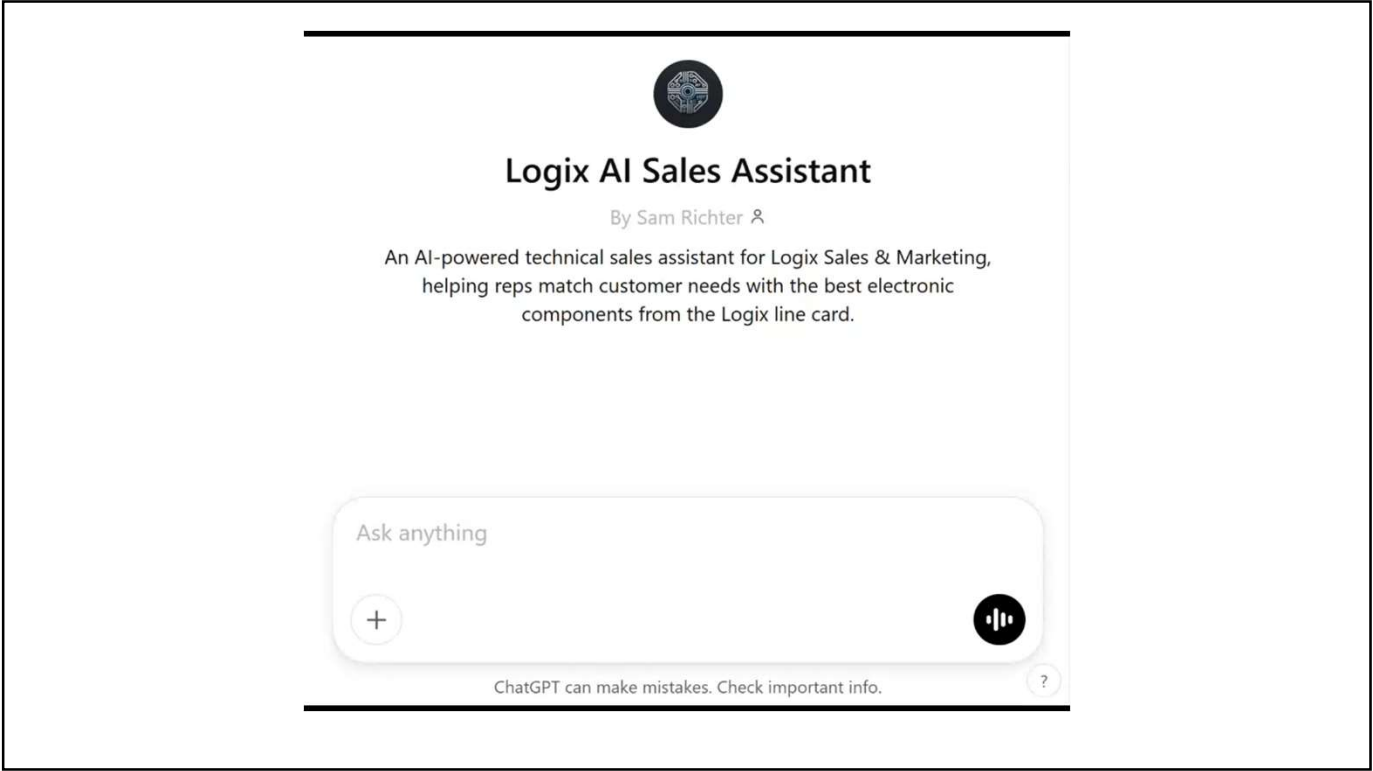


Logix AI Sales Assistant

By Sam Richter 🤖

An AI-powered technical sales assistant for Logix Sales & Marketing,
helping reps match customer needs with the best electronic
components from the Logix line card.

Ask anything





Marketing | Relevate.ai List Creation & Email

Define Your Search Criteria

electrical engineers at automotive companies in texas doing \$100m+ in revenue

Search

Example: Top managers of oil and gas companies within a 100 miles radius in New York City.

Relevate.ai/relevate-for-sales

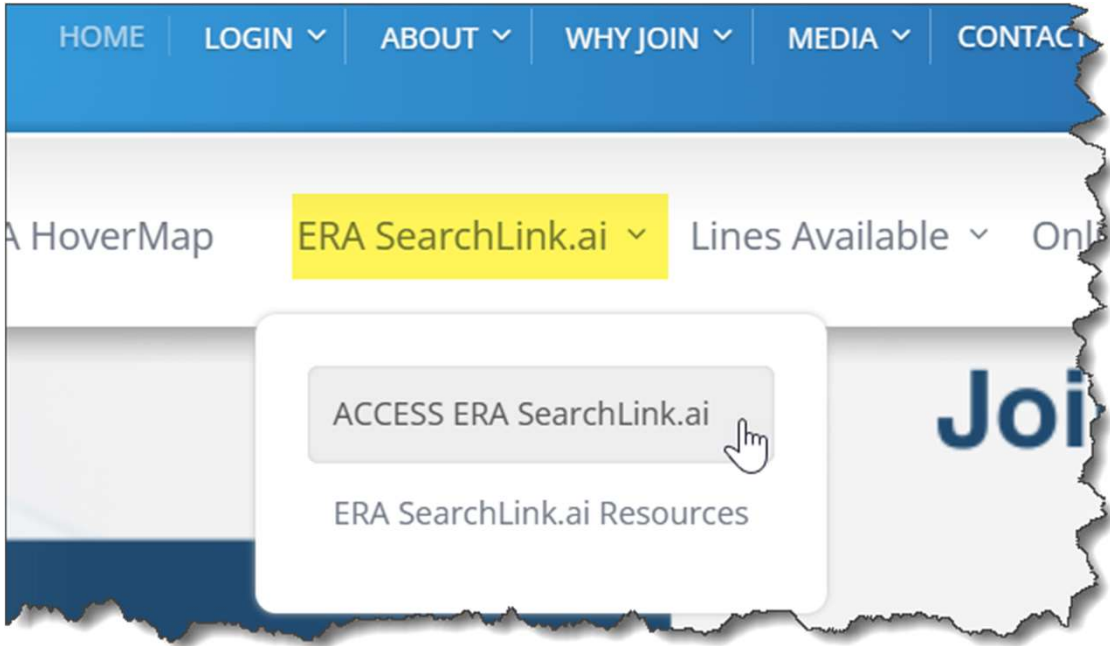
Define Your Search Criteria

Define your search criteria

0/200

Search

Example: Top managers of oil and gas companies within a 100 miles radius in New York City.





Sales | AI-Powered LinkedIn Search

Sales ProspectingContact InformationNews Search

Electronics Decision MakersSearch by SenioritySearch

raytheon

Seniority Level

Location (s)

Search All Employees

C-Level

Presidents

Vice Presidents

Directors

Managers

Other Leaders

All resultsOwner / FounderExecutive LeadershipTechnologyOperationsElectr

Product EngineersDesign EngineersComponent EngineersQuality EngineersMa

TestingProduct/ProgramMarketingFacilitiesPurchasing

About 8 results (0.40 seconds)

Ernie Acosta - Associate Director Of Systems Engineering/Program ...

www.linkedin.com > ...

Program Manager/Chief Systems Engineer/ Mission Engineering for Special Projects. Concept development, technical offering development, proposal development, and ...

Ernie Acosta - Associate Director Program Management/Systems ...

www.linkedin.com > ...

Talent Summary >My talents in program management, systems engineering, concept definition, and systems development within several technical domains and ...



Sales | ERA SearchLink.ai | Industry Analysis

Meeting Prep

Industry Intel



Enter an industry name below (e.g., healthcare, manufacturing, etc.).

EV Battery➤



Industry Analysis:

Enter an industry name below (e.g., healthcare, manufacturing, etc.).



EV Battery



"": "Searching for the latest information on the EV Battery industr





Sales | ERA SearchLink.ai | Company Analysis

Meeting Prep

Company Intel



Enter a Company Name below

Logix Sales and Marketing



Company Insight & Analysis

Below, enter a company name



Logix Sales and Marketing





Sales | ERA SearchLink.ai | Personal Analysis

Meeting Prep

Personal Intel



Below, please provide me a person's name, and other information about the person, e.g., where they live, where they work, what they do for a living, etc.

walter tobin massachusetts



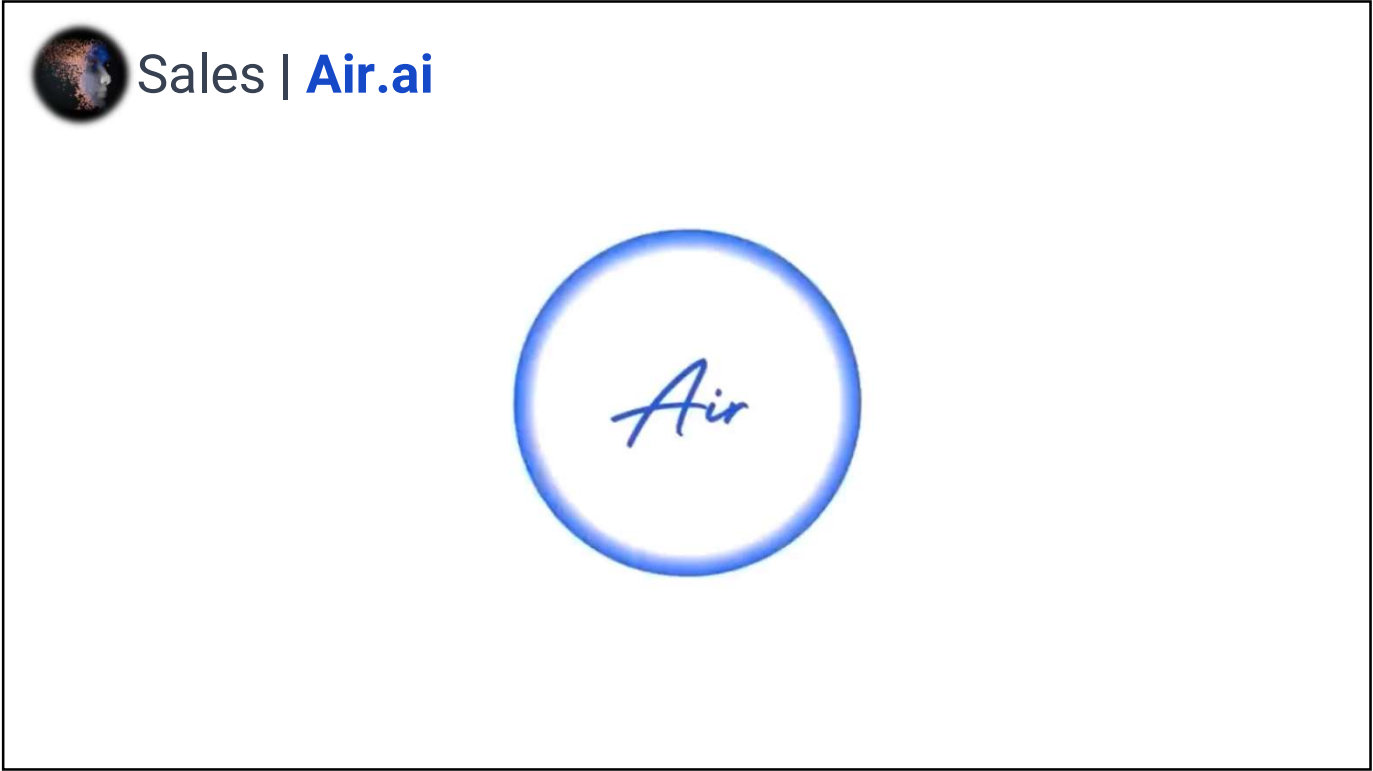
Personal Insight & Analysis:

Below, please provide me a person's name and other information about them, e.g., where they live, work, etc.



walter tobin massachusetts







Artificial Narrow Intelligence (ANI) or “Weak AI”



Autonomous AI Agents | Goal-Driven Decision-Makers

Automated Client Interaction



AI agents handle routine client communications

Lead Qualification

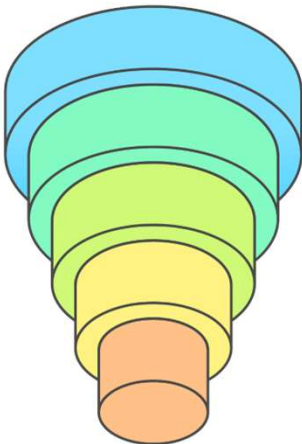


Assessing and prioritizing potential leads

Trend Monitoring



Continuously scanning for market trends



Personalized Marketing Campaigns

Tailored marketing strategies based on client data

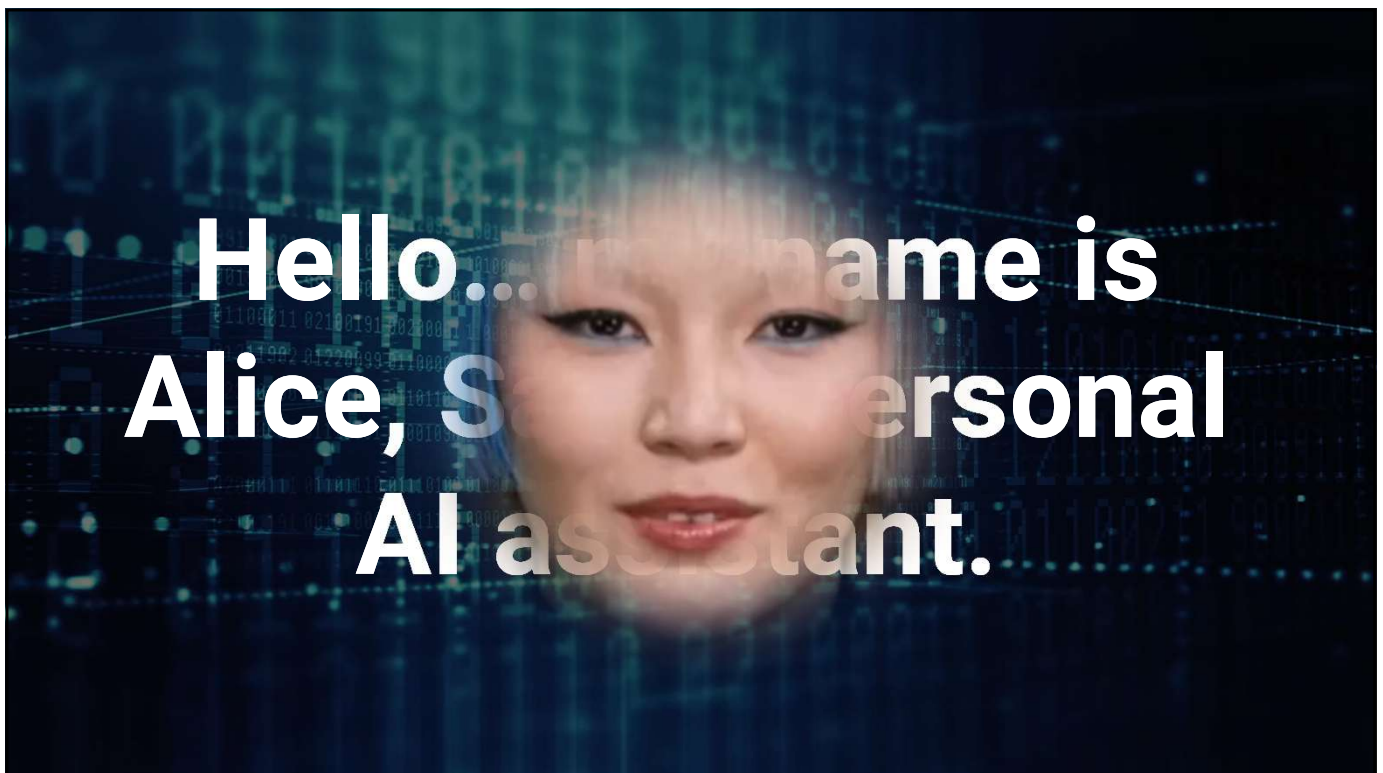


Proposal Generation

Drafting customized proposals for clients



Artificial General Intelligence (AGI)

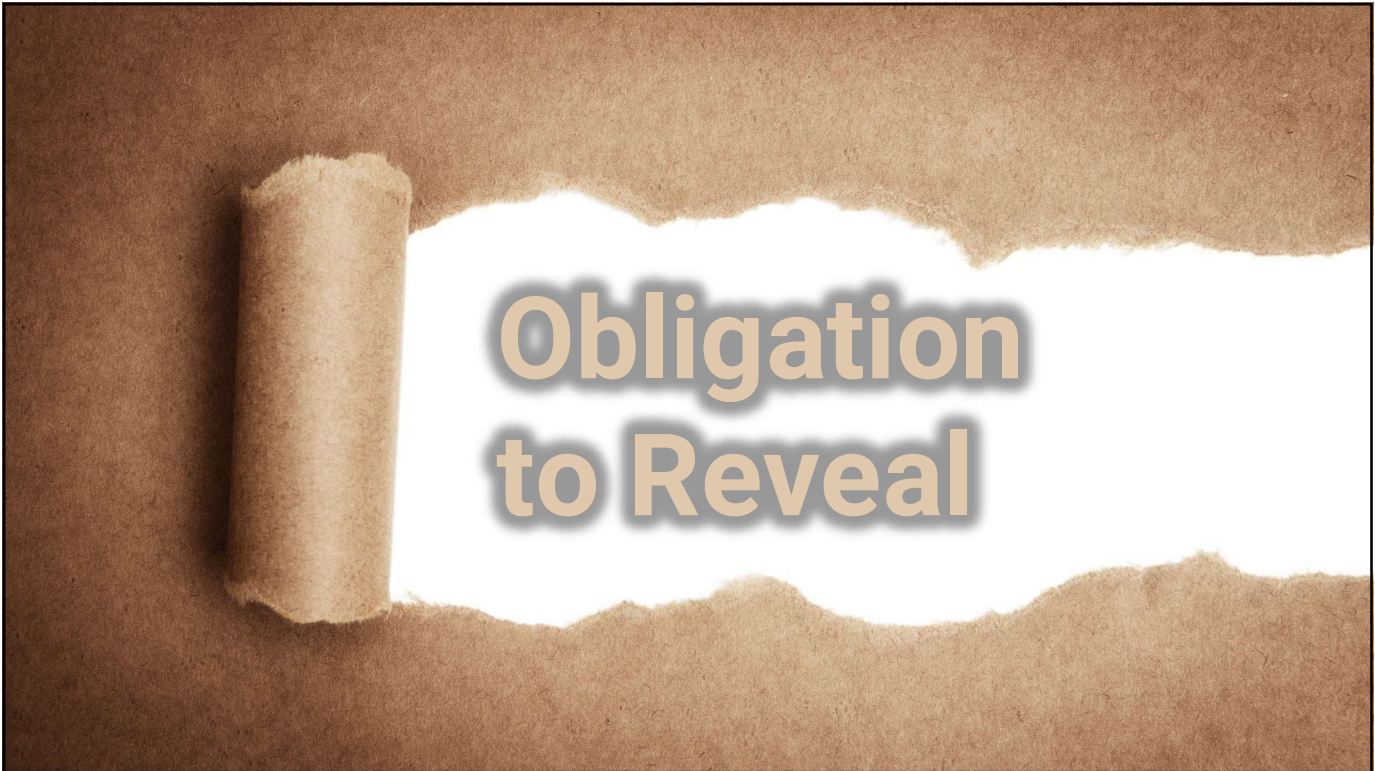
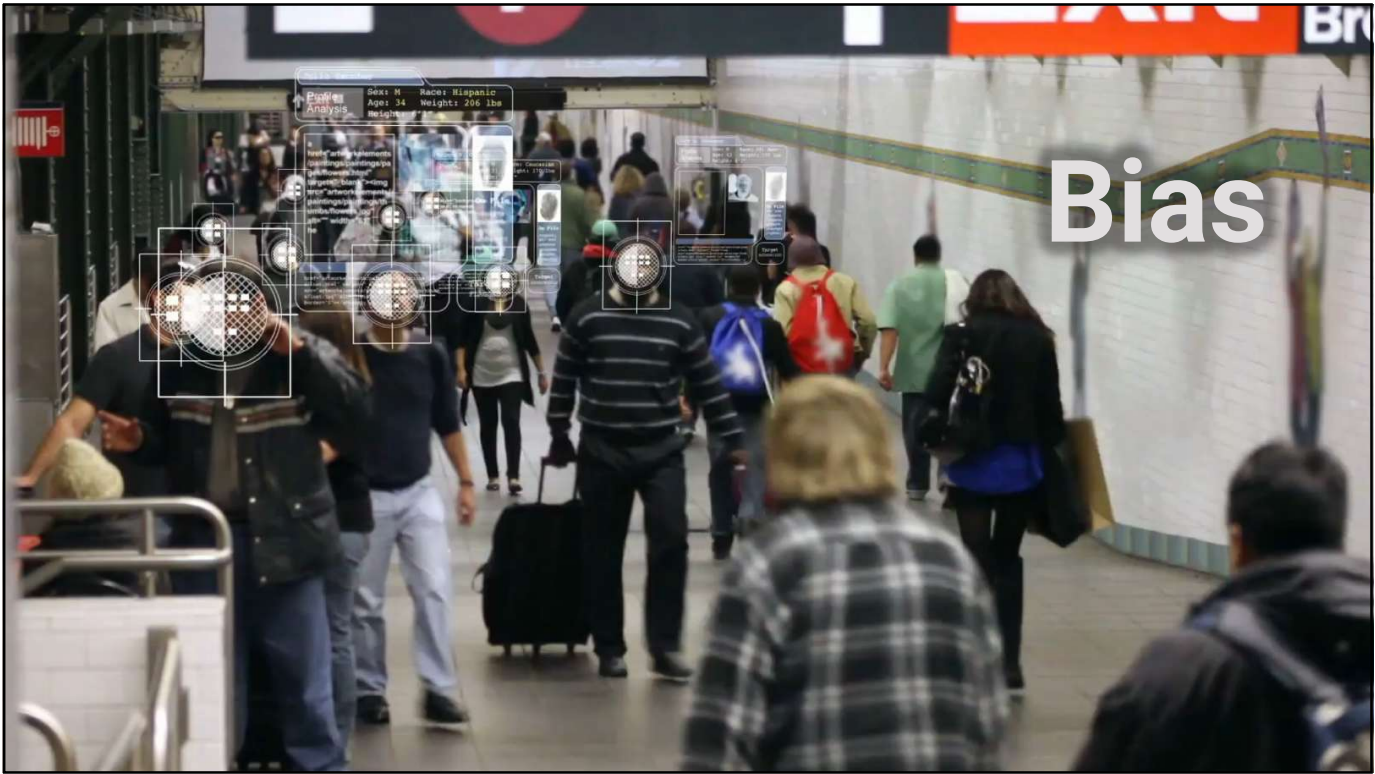


Hello... my name is
Alice, Sam's personal
AI assistant.

**Artificial Super Intelligence
(ASI) or “Singularity”**



Is Your Data Safe?





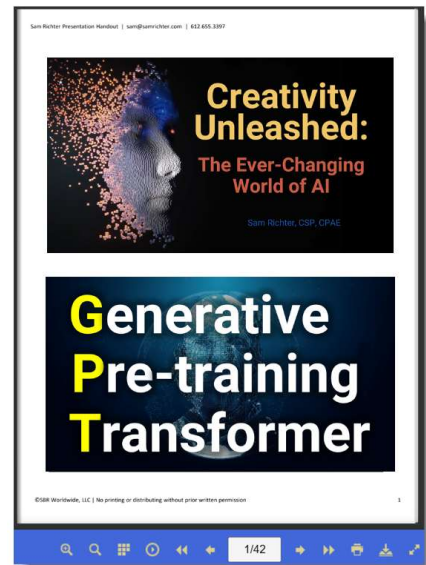
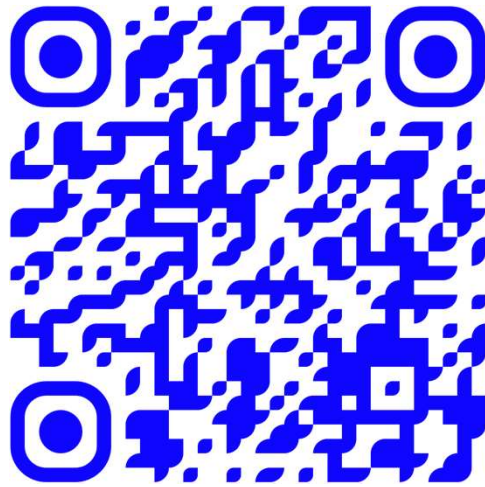
**Policy Detail:**

The use of a GenAI Tool comes with significant potential risks to our company, including, without limitation: 1) performance risks, e.g., errors and biases; 2) security risks, e.g., false, deceptive, misleading, "deepfakes" data and information, and the potential of cyber intrusions into our company's IT systems and network; 3) business risks, e.g., reputational and misalignment with our company's values; and 4) control risks: loss of control of valuable data, inability to detect unintended outcomes, loss of privacy. Accordingly, team members who use GenAI Tools must adhere to the following guidance:

1. Prior to any use of any GenAI Tool for any company project or task, team members wishing to use such a tool will first seek approval for use of the GenAI tool from an appropriate management sponsor in their specific Industry or Functional group, Vice President level or higher. The management sponsor is required to make an initial assessment and approval of the potential use of the GenAI Tool and then submit an AI System Assessment request to use the GenAI Tool for any project or task related to the business to the AI Usage Committee.
2. Upon submission of an AI System Assessment request, the AI Usage Committee will evaluate the GenAI Tool's functionality, any terms and conditions that are applicable to the tool's use, the impact of the use of the tool on our company's systems, Company Information and Personal Data, and any risks to the Company that may result from use of the tool and make a final determination. ***Until this is determination is made, team members must not use the GenAI Tool for any reason.***
3. If you discover that a GenAI Tool was inadvertently used for any project or task without following the guidance set forth above, you must immediately inform the project leadership and submit an AI System Assessment request to the AI Usage Committee.



Aim Your
Camera
Here



www.sam1234.com/era



"A computer would deserve to be called intelligent if it could deceive a human into believing that it was human."

- Alan Turing -



LinkedIn:
SamRichter

Email:
sam@samrichter.com

Phone:
612.655.3397